# U.S. ENVIRONMENTAL PROTECTION AGENCY

Office of Small and Disadvantaged Business Utilization



### **MENTOR - PROTEGE PROGRAM**

2002 Update

### U.S. Environmental Protection Agency Office of Small and Disadvantaged Business Utilization Mentor-Protege Program

#### **PURPOSE OF THE PROGRAM**

The U.S. Environmental Protection Agency (EPA) established the Mentor-Protege Program in 1994 to stimulate and impact the number of small disadvantaged and women-owned businesses (SDB/WOBs) involved in EPA contracts.

#### **GOALS**

- ★ Increase the participating of SDBs/WOBs in EPA procurement activities as subcontractors, team members, suppliers and ultimately as prime contractors;
- ★ Establish a mutually beneficial relationship between SDBs/WOBs and EPA's large business prime contractors and/or small businesses wishing to serve as Mentors:
- ★ Aid in the achievement of goals for the use of SDBs/WOBs in subcontracting work;
- ★ Promote the economic and environmental stability of proteges;
- ★ Develop the technical, administrative and managerial expertise of the protege which will ultimately lead to greater success in competition for contract opportunities.

#### **EPA MENTOR-PROTEGE PROGRAM**

#### What is a Mentor?

In order for a major prime contractor to participate in the program as a mentor firm, the firm must be performing on at least one active EPA contract and be eligible for the award of Federal contracts. The mentor should have a corporate policy to promote, develop, and implement subcontracting opportunities for the socioeconomic sector as noted in the Federal Acquisition Regulations (FAR Part 19.7).

A mentor firm may have multiple active mentor-protege agreements.

#### BENEFITS OF THE PROGRAM TO THE MENTOR

There are a variety of benefits that the mentor will receive by participating in the Mentor-Protege Program. The following are a few selected benefits:

- ★ Good will and corporate responsibility Mentors receive no financial incentive for participation.
- ★ Long-term relationship with a potential subcontractor.
- ★ New SDB/WOB for the vendor database.
- ★ Develop innovative approaches and technology.
- ★ Meet SDB/WOB Goals.

#### What is a Protege?

The protege is in a unique and invaluable position to gain developmental assistance and experience in environmental areas which will help to position the firm for competitive opportunities. Some benefits are:

- ★ Exposure and interaction with the mentor
- ★ Technology Transfer
- ★ business Management
- ★ Financial Management
- ★ Business Planning & Projections
- ★ Marketing/Sales
- ★ Outreach

#### **APPLICATION PROCESS**

Offerors interested in participating in the Program must submit an application in accordance with EP Provision 52.219-130 along with the submission of their initial proposal to the contracting Officer. A copy must also be provided to the appropriate Small Business Specialist, Office of Small and Disadvantaged Business Utilization.

#### **EXPECTATIONS OF BOTH PARTIES**

There are always high expectations of the program on the part of the mentor and protege. Each one expects honesty, integrity, commitment to the terms of the agreement and a WIN-WIN outcome for both parties! The mentor and protege should devote considerable time and effort toward comprehending the contract and make certain that each one understands the terms and conditions of the signed agreement.

#### CONTACTS

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## United States Environmental Protection Agency Mentor-Protege Program Participants

MENTORS	PROTEGES
Abt Associates	Chemical Information Services Alpha-Gamma
Aspen Systems	SUD Associates
Battelle	<b>Decision Information Resources</b>
B & V Special Projects Corporation	Khafra Engineering Taliaferro & Browne, Inc.
Cadmus Group	Kapadia Energy Clarkson Systems & Analysis, Inc.
CDM-FPC	Pacific Western Tech MDS Environmental Services Horne Associates
CH2M Hill	Tucker, Young, Jackson, Tull, Inc. Geo Marine E2 Consulting Engineers, Inc.
Dyncorp, I &ET	Joyo, Inc. Environmental Services HCI
Ecology & Environment, Inc.	Dikita Enterprises of Texas, Inc. TN & Associates AGS, Inc. Merrera Environmental Consultants
Foster Wheeler Corporation	Environmental Compliance, Inc.
Gannet Fleming	Rhodes Engineering
ICF, Inc.	Princeton Economic
Lockheed Martin	Environmental Research, Inc.
Logicon	Reliable Integration Services

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MENTORS	PROTEGES
Marasco-Newton Group, Ltd.	Hazmed ISSI, Inc.
Metcalf & Eddy	Aneptek Corporation
QST Environmental	Knowledge International, Inc.
Research Triangle Institute (RTI)	Kultec, Inc. Kevric Aerosol Dynamics
SAIC	SciComm Indus
Severdrup Environmental, Inc.	Zambrana Engineering, Inc.
Tech Law, Inc.	Research Management Consultants, Inc.
Tetra Tech/Black & Veatch (Joint Venture)	Enviro Consultants Group
Tetra Tech, EMI	Asset Environmental Services, Inc.
Tetra Tech, EML	Parrallax, Inc.
Tetra Tech, NUS, Inc.	Nobis Engineering American Geotech, Inc.